



Infor Enterprise Performance Management

Transform key tasks into strategic activities

Business-performance predictions, analytics, and reporting are among the most critical and complex tasks that your company must manage. When faced with disparate systems, manual processes, and multiple versions of data, it can be difficult to move beyond tracking where your business has been and focus instead on where it should be going.

While getting it right may not be easy, it's worth the effort. Accenture found a 70% correlation between high-performing finance departments and high-performing organizations in its 2011 High Performance Finance Study, "Delivering Value in a Complex World: The Next Battleground for the Finance Organization." The ability for all executives—especially CFOs—to support strategic decision-making in a volatile, uncertain environment can mean the difference between getting by and getting ahead.

With Infor™ Enterprise Performance Management (EPM) solutions, you'll be able to transform key tasks—such as planning, budgeting, forecasting, reporting, analysis, and risk management—from processes that simply support your business to strategic activities capable of driving it.

Drive your business with Infor EPM

How do you transition enterprise performance management activities from statutory to strategic? The key words are automation, innovation, and integration. With Infor EPM, you get technology that empowers—rather than controls—you. You can integrate your EPM processes organization-wide, building the foundation for better, faster decision making across all areas of your business.



Planning and budgeting: Make promises your business can keep

Organizations of all shapes and sizes consistently cite planning, budgeting, and forecasting processes as major pain points. Spreadsheets—and all the manual work, errors, and inconsistencies that accompany them—lengthen cycles and make it more difficult to get buy-in from key stakeholders.

What if you could reduce planning, budgeting, and forecasting time by up to 70%, while also improving accuracy? And what if you could plan your global supply chain from a single point? With Infor EPM, you can fully integrate and streamline these processes.

You'll be able to:

- Create strategic plans quickly and easily, and cascade strategies throughout your organization.
- Collaborate on planning.
- Predict trends, create accurate models, and monitor performance against plans.
- Build financial and workforce budgets at the level of detail you require.
- Achieve buy-in from key stakeholders.
- Monitor budget submissions and approvals anytime, anywhere.

The result will be promises that you—and more importantly, your business—can keep.

Reporting: Report internally and externally with confidence

Reporting requirements for all businesses have increased significantly, and there's little doubt they will become more complex. Increased internal oversight and a greater volume of data have collided with external mandates like IFRS and Sarbanes-Oxley to make reporting a time-consuming and sometimes perilous responsibility. Not to mention the added complexity caused by a boom in globalization, mergers and acquisitions, and increasingly diverse supply chains.

With Infor's EPM solutions, you can increase accountability, meet reporting deadlines, and get a clear view of the information needed to improve business performance. You'll be able to:

- Store data in a central, secure database, and ensure everyone sees the information they're entitled to see.
- Quickly and easily collect data from operating units around the globe and across disparate financial or operational systems, departmental structures, and supply chains.
- Consolidate statutory and management data to meet local and international reporting standards.
- Easily establish group inventory levels and procurement requirements, allowing for bulk ordering and improved discount negotiations.

You'll also be able to accelerate financial closing periods and consolidation because key processes—such as data loading, consolidation, and validation—are automated. Not only will you eliminate the drama from your month-end closing and reporting cycle, you'll better meet your deadlines and have greater confidence in your results.

Analytics: Make better decisions faster

The finance department has always been charged with analyzing company performance. Today, however, purely traditional rear-view financial analysis has become inadequate. Increasingly, businesses are looking throughout the organization for input and operational data—and with good reason. Research shows that by increasing employee engagement and making analytics collaborative, companies can increase innovation, improve employee loyalty, and strengthen competitive advantage.

Enterprise Performance Management:

- Streamlines planning and budgeting.
- Automates key reporting processes.
- Provides you with the right information.
- Reduces fraud.
- Improves governance.
- Increases operational efficiency.

But it's safe to say that many companies are now drowning in information. Fifty percent of the world's data was created in just the last two years, and a 2010 IBM study—"The New Value Integrator: Insights from the Global Chief Financial Officer"—found that financial executives spend about 70% of their time trying to get access to data, and only 30% analyzing it. The challenge is no longer collecting the information you need. It's getting the right information, where and when you need it.

With Infor's EPM solutions, you'll have the tools to transform information into what it should be—a strategic business asset. From embedded, predictive, and role-based analytics that let you forecast business performance—to dashboards and scorecards that let you track it with ease—these solutions put you in control. You'll have at your fingertips such ground-breaking technologies as:

- **Collaborative business intelligence (BI).** Merge BI outputs with operational processes, while also using increasingly popular social media vehicles. Based on Infor's state-of-the-art, in-memory database technology, you'll be able to deliver targeted information more quickly across your business and track performance with ease. Dashboards, scorecards, spreadsheets, color-coded tables, bubble charts, pie charts, bar charts, and line graphs make communicating results easy; and when performance deviates from established targets, early-warning alerts ensure you're the first to know. You can also perform ad hoc analyses without the help of IT. You'll be able to easily compare actual business performance against plans, budgets, and forecast targets; drill down into transactional details from summary numbers; evaluate trends; and review the results.

- **Mobility.** Access critical business information and perform key tasks anytime, anywhere. Create and define new queries, and access preconfigured ones. You'll be able to speed up decision making, respond quickly to potential problems, and allow employees to work the way they live—an increasingly important piece of the talent retention puzzle.

Risk management: Make recurring nightmares a thing of the past

Every business must live with some degree of risk. Unreliable information, regulatory non-compliance, and the time lag between inappropriate activity and detection can expose you to risk at both a personal and business level. You must be able to ensure segregation of duties, and actively monitor controls across all systems and locations.

Take control with Infor EPM risk management, which has been proven to not just reduce fraud and improve governance, but also to increase operational efficiency. You'll get proactive alerts, real-time tracking of process and user compliance when you close your books, and automated monitoring across all four levels of security—user access, configuration, transactions, and master data. You can also allow all stakeholders to follow and track the decision-making process within a secure, fully auditable social business framework. As a result, your audits will be more successful; your compliance costs will be lower; and you'll gain something intangible yet invaluable—confidence.

You'll be able to:

- Mitigate both business and personal risk.
- Investigate and respond to business exceptions and anomalies immediately.
- Save hundreds of hours each audit cycle.

Make information a strategic business asset with Infor Enterprise Performance Management.

Reimagine enterprise software

There's no denying the critical role that operational and financial planning, reporting, analysis, and risk management play in the overall health of your businesses. Manage these processes well, and they can lead to a competitive advantage. Manage these processes badly, and they can just as easily become your Achilles' heel.

Take control with Infor's proven, fully integrated EPM solutions. You'll be able to:

- Tie business plans directly to corporate directives.
- Reduce budgeting and reporting process time by up to 70%.
- Measure, monitor, and analyze key performance indicators and other business measures.
- Reduce the time it takes to make decisions throughout your organization.
- Keep pace with ever-changing market standards, regulations, and internal reporting.
- Prevent mistakes, react properly, and make decisions consistent with corporate objectives.
- Plan a broader array of initiatives to improve operational and business performance.
- Improve the quality of your information and decisions.

To learn more about Infor Enterprise Performance Management solutions and find out about some of the 70,000 customers that are using Infor software solutions worldwide, visit www.infor.com.



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